

ECP FAQs

Q: Who is eligible to participate in Essilor Next GEN Offer?

A: Any independent eyecare professional that is a customer of a participating lab is eligible to participate in the offer.

Q: What is Essilor Next GEN Offer?

A: When your patients purchase Transitions® Signature® GEN 8™ with any Crizal® No-Glare lenses on select Essilor® designs, they can receive a Bonus Pair of clear, qualifying lenses.

Q: What products qualify for Essilor Next GEN Offer?

	١.	=	
g.	а.	_	

		LENS DESIGN	NO-GLARE	TRANSITIONS
QUALIFYING PAIR	Buy	Any Varilux® X Series™, Eyezen™+ or <i>Essilor</i> Single Vision (excluding Essilor Computer™ Lens)	Any <i>Crizal</i> No-Glare	Select Transitions Signature GEN 8 Products*
BONUS PAIR	Free	Any equal or lesser value Varilux® design, <i>Eyezen</i> +, <i>Essilor</i> Single Vision (including <i>Essilor Computer</i> Lens)	Any equal or lesser value <i>Crizal</i> No-Glare	Clear lenses only Transitions Signature GEN 8 and Xperio UV™ available with a \$50 upcharge to ECP

Qualifying Pair can be any material. Bonus Pair must be any material of equal or lesser value to Qualifying Pair.

Q: Is Transitions Signature GEN 8 the only Transitions product available on the Qualifying Pair?

A: No, you may use any *Transitions* lenses, including *XTRActive* and *Transitions Signature* VII as is normally available to order through your lab(s). *Transitions XTRActive* Style Mirrors are not available on the first pair because they cannot be combined with *Crizal*, but they are available on the Bonus Pair or eligible for an upgrade to ECP for a \$50 cost.

Q: Are Shamir™, Kodak™ lenses or other lens manufacturer's products available for this promotion?

A: No, only *Varilux X Series*, *Eyezen*+, and *Essilor* Single Vision lenses and *Crizal* No-Glare coating qualify for the Qualifying Job.

Q: Are TruClear® and Viso® lenses available for this promotion?

A: No, only *Varilux X Series*, *Eyezen*+, and *Essilor* Single Vision lenses and *Crizal* No-Glare coating qualify for the Qualifying Job.

Q: Are Essilor Computer lenses available as part of this promotion?

A: Yes, but they are only available on the Bonus Pair.

Q: Are safety or industrial lenses allowed?

A: No, safety and industrial lenses do not qualify for this promotion.

Q: What counts as an *Essilor* Single Vision Lens?

A: Any single vision lens that is available to order through a participating lab that isn't produced by a competitive lens manufacturer.

Q: Are lab private label lenses and AR coatings available for this promotion?

A: Essilor Single Vision lenses and Crizal No-Glare qualify for Qualifying Job.

Q: How will my practice order the Bonus Pair?

A: You will have to enter "Essilor Next GEN" in the special instructions section of the ordering portal for the Qualifying Pair and the Bonus Pair when ordering for your patient.

Q: Does the Essilor Next GEN Offer consumer promotion include frame cost?

A: No, the frame cost is not included in the offer. The patient must purchase a new frame for both Qualifying Pair and Bonus Pair Jobs.

Q: Can my practice order uncut lenses under Essilor Next GEN Offer?

A: Yes, your practice can order both edged and uncut lenses under Essilor Next GEN Offer.

^{*}Any *Transitions* product excluding Style Mirrors are available on the Qualifying Pair. All *Transitions* products are available on the Bonus Pair including Style Mirrors, as available, given the material, design and coating of the Job. Excludes Essential Blue Series[™] in clear Bonus Pair.



ECP FAQs

Q: Can I use existing stock single vision lenses for Essilor Next GEN Offer?

A: No, your practice will need to order both Qualifying and Bonus Jobs from the participating lab.

Q: Are there any changes to policies on warranties or redos?

A: No, current warranty and redo processes remain unchanged.

Q: Do both jobs need to be ordered on the same day?

A: Yes, Qualifying and Bonus Pair Jobs must be ordered for the same patient, on the same day, from the same lab.

Q: Can the patient leverage the Essilor Next GEN Offer consumer promotion for a family member?

A: No, Qualifying Pair and Bonus Pair must be ordered for the same patient, on the same day, from the same lab.

Q: Are managed care jobs eligible for the offer?

A: Yes, jobs ordered using a managed vision care plan will serve solely as the Qualifying Pair, but cannot serve as the Bonus Pair.

Q: Can this offer be combined with Pair 50?

A: No, this offer cannot be used in conjunction with Pair 50 on the Qualifying and Bonus Pair Job. It can only be used with the purchase of a 3rd pair of lenses in compliance with the Pair 50 terms and conditions.

Q: How is an equal or lesser value calculated?

A: A Bonus Pair Job does not include the cost of the frames. Product value will be calculated on a product by product basis, factoring in design, coating, and materials. See terms and conditions for more details. \$50 upgrade does not count towards the cost.

Q: Are there any limits to the number of Bonus Pair Jobs a practice or patients can receive?

A: There are no limits to the total number of Bonus Pairs that an eligible practice or patient may be able to receive, provided that the required criteria is met for the corresponding Qualifying Pairs.

Q: Can a patient pay to have *Transitions Signature GEN 8* or Xperio UV™ lenses as an upgrade on the free pair?

A: Yes. The ECP can upgrade a patient to *Transitions Signature GEN 8* or *Xperio UV*, on the free pair, at a cost of \$50 to the ECP. Essilor encourages Enrolled Practices to pass through the \$50 upgrade charge (or no more than \$75) for such *Transitions Signature GEN 8* or *Xperio UV* coating to the customer.

Q: How do I enroll my practice?

A: You must enroll each location for each participating lab that you send work to at their respective enrollment websites: MyEssilorLabs.com, PartnershipRewardsPortal.com, MyIDDLabs.com and/or Nassau247.com. Check each enrollment site for which labs are participating in this offer.

Q: When can I start participating in the Essilor Next GEN promotion?

A: You can start participating once the promotion is live on July 10, 2019, or the day following your enrollment whichever is later.

Q: When will my practice be added to Essilor's ECP Locator?

A: Practices enrolled in Essilor Next GEN Offer will be added to the locator starting July 10, 2019. Please allow 7 to 10 business days for your practice to show up on the locator after you enroll.

Q: Can the Essilor Next GEN Offer be combined with other Essilor consumer promotions?

A: No, this offer cannot be combined with other Essilor consumer promotions. Please see terms and conditions for details.

Enroll at MyEssilorLabs.com, PartnershipRewardsPortal.com, MyIDDLabs.com and/or Nassau247.com



Crizal°

VARILUX®

Eyezen™

Xperio®™